



RBI² is designed to enhance technology commercialization activities and provide technical and business assistance to small and early-stage companies in rural Maryland.



WHO

The company must be involved in developing new technologies or utilizing technology to expand their business. The company must have fewer than 16 full time employees and annual revenues of \$1 million or less.



WHAT

TEDCO provides assistance to companies through regional RBI² mentors. Mentors work closely with company clients to help them overcome business and technical hurdles and advance to the next growth level. There is no cost to the company to receive assistance. Some examples of potential areas of assistance include business model or business strategy, market strategy, competitive analysis, funding opportunities and introductions.



HOW

Each region has a local RBI² business mentor, whose is responsible for evaluating potential clients and for providing resources, consulting services, and technical management assistance. RBI² mentors will meet with all companies for an initial assessment. Interested companies should contact the mentor in their region. The list of RBI² mentors can be found on TEDCO's website.



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